

odm Corporate Business Profiles



Marc Chiapperino, P.E.
Managing Director,
Partner
VVA LLC
Project Managers

Name: Marc Chiapperino, P.E.
Title: Managing Director, Partner
Company: VVA LLC Project Manager
Location: 117 E. 31st Street
Birthplace: Staten Island, N.Y.
Family: Married with two children
College: BME, Pratt Institute, magna cum laude
First job outside of real estate: Landscaping design
First job in real estate or allied field: IBM Corporation, Real Estate Division
What do you do now and what are you planning for the future? VVA, LLC is a leading full service, independent project management firm, headquartered in NYC. VVA is regarded as an expert in project management among a variety of industries. VVA continues to grow and expand by further developing its scope of services offered and providing project management services to new clients in various industries.
Hobbies: Salt water fly fishing, family time, and classic muscle cars
Favorite book: "The Old Man and the Sea," Hemingway; "The Sum of All Fears," Tom Clancy
Favorite movie: "A River Runs Through It"
Persons you admire most (outside of family): Ronald Reagan and Albert Einstein
Keys to success: People skills, hard work, determination and patience
If you had to choose another vocation what would it be? Charter fishing and/or a diving business – somewhere warm!



Craig Kallé
Senior Vice President,
Managing Director,
Eastern Region
Syska Hennessy Group

Name: Craig Kallé
Title: Senior Vice President, Managing Director, Eastern Region
Company: Syska Hennessy Group
Location: 11 West 42nd St., New York, NY 10023
Birthplace: Bronx, N.Y.
Family: Resides in Mahopac, N.Y. Wife, two children, 5 grandchildren
College: Milwaukee School of Engineering, Wis., bachelor of science
First job outside of real estate: Budweiser – delivery driver
First job in real estate or allied field: Syska Hennessy Group, engineer-in-training (sanitary engineer)
What do you do now and what are you planning for the future? Syska's breadth of services goes far beyond the design of building systems to include the implementation and perfection of processes that drive our clients' success. Having just been promoted from director of the New York office to director of the Eastern Region, I plan on leveraging my leadership skills to develop a team that embraces the diversity of services, markets and geographies in the East, our largest region.
Hobbies: Grandchildren, sports, gardening
Favorite movie: "A Bronx Tale"
Person you admire most (outside of family): Colin Powell
Keys to success: Patience, strong work ethic
If you had to choose another vocation what would it be? Teacher



Ann Rolland
Senior Associate
FXFOWLE Architects,
PC

Name: Ann Rolland
Title: Senior Associate
Company: FXFOWLE Architects, PC
Location: New York, N.Y.
Birthplace: New York, N.Y.
Family: Partner
College: Washington University, St. Louis (WUSTL); bachelor of arts, Washington University, St. Louis (WUSTL), MArch.
First job outside of real estate: Lifeguard
First job in real estate or allied field: Walker Group (interdisciplinary retail design firm)
What do you do now and what are you planning for the future? FXFOWLE's practice is committed to design excellence, sustainability, advocacy for what we believe in, and educating the next generation of architects to perpetuate these core values. The firm is structured around six studios, each focused on specific market sectors. As we plan for the future, the core values of the firm and the studio structure provide the foundation for succession and growth.
Hobbies: Tennis, photography
Favorite book: "Devil in the White City" and "Winning Ugly" (both non-fiction)
Favorite movie: "The Usual Suspects"
Persons you admire most (outside of family): My colleagues, they never cease to amaze me.
Keys to success: Clarity of vision, passion for what I do, integrity in implementation, and having great people to work with (clients, consultants, and staff)
If you had to choose another vocation what would it be? Lighting designer, photographer, sculptor, craftsman



Ralph Trionfo
President & CEO
Upside Ventures, Upside
Residential and Upside
International

Name: Ralph Trionfo
Title: President & CEO
Company: Upside Ventures, Upside Residential and Upside International
Location: 595 Madison Ave., New York, NY 10022
Birthplace: Manhattan, N.Y. City
Family: Three wonderful children: two girls and a boy
First job outside of real estate: While in high school I spent my summers working as a carpenter for a property management company.
First job in real estate or allied field: Acquisition manager for a private real estate investment firm.
What do you do now and what are you planning for the future? I run a diversified yet integrated group of companies. Upside Ventures, the parent company, was established in 2001 and focuses on investment sales, leasing and financing. Upside residential is very active in sales and leasing of apartments and houses in the New York metro area. Upside International offers the tri-state area's most affluent and elite local access to luxury resort-style living at the finest locales across the world. Our plans are to continue to build our brands by delivery results and superior customer service.
Hobbies: Business development, playing sports (when I get the chance) and traveling with my family.
Person you admire most (outside of family): The relentless self-made entrepreneur that did not sell out.
Keys to success: Personally, it's maintaining an unwavering focus on integrity and the value of long-term relationships. You must also be organized and passionate about what you are doing.
If you had to choose another vocation what would it be? Teacher